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Thank you, thank you, thank you!

What a wonderful year this has been for the Junior League of Richmond and I have all of you to thank for it! The volunteer hours of our members and friends and the contributions all of our donors have made this a truly fantastic year. This organization is built on the foundation of its mission, which has three components: Promoting Volunteerism, Developing the Potential of Women, and Improving Communities through the effective action and leadership of trained volunteers. Throughout this recap of the 2006-2007 year, you will see how all three of these components are woven through all we do. To begin, let’s start with our “improving community” work.

In August, the Junior League of Richmond provided new school supplies and clothing for 189 children from Elizabeth D. Redd, AV Norrell, Southside Child Development Center and the Sacred Heart Center. Working with YMCA’s Bright Beginnings is a very rewarding partnership. Many JLR members and their friends find great satisfaction in this project. The smiles on the faces of the children are what the commercial says – “priceless”. In October, The JLR once again coordinated the volunteer effort for the Prejudice Awareness Summit. This event is in conjunction with Virginia Conference for Community Justice brings middle school age children together to talk about prejudice in hopes that it can be erased. This past year 230 students from 32 schools along with 45 educators participated. Many Community Council committees work throughout the year serving Richmond. With the Children’s Museum of Richmond, the JLR volunteers facilitate an art project at a different Richmond City school every a month. The Done In A Day committee provided dinners at the Hospitality House and volunteers to the Circle Center Adult Day Care Center, among many other opportunities. Community Sampler continued its work with YMCA’s Kid Power, Friends of the Homeless and St. Joseph’s Villa as well as supporting the Sacred Heart Families First committee.

The Wonders on Wheels program continued for its seventh year! The work with AV Norrell was adapted to fit with its move to Patrick Henry after the flood in Battery Park. In fact, the Fall New Members helped move the teachers into their new building – on the New Member orientation day! That is jumping in with both feet! The programs at Redd have become a part of the curriculum which was the goal of WOW. At the Sacred Heart Center, the Families First program continued to be successful and as always, we helped end their school year with another fantastic Carnival!

A new idea that got its “legs” this year was the Community Response Team (CRT). This notion was born out of the idea of using the fantastic talents of our volunteers and building the capacity of other Richmond non-profits. This program will enable nonprofit organizations to request a JLR “committee on loan” to assist with a particular need, such as a resource development plan, planning and carrying out a special event, assisting with an IT project, etc. The CRT will work with a non-profit for 3 years. League members will comprise this team and the work with this chosen non-profit will be their league work for the year. The first organization we will work with is the Southside Child Development Center. Brydon DeWitt of DeWitt Associations will be our consultant on this project.

The building at 2710 Monument Avenue, formerly the Senior Center of Richmond, reverted back to JLR ownership on August 1st, 2006. Through a truly collaborative effort, services for seniors resumed by the end of September under the name Senior Center/A Community Partnership. This pleasant outcome would not have been possible without Thelma Bland Watson, Executive Director, Senior Connections and her organization’s willingness to take over programming. Other organizations involved are Bon Secours, Dominion, The United Way, VCU Department of Gerontology and William Byrd Community House. Many individual volunteers, including seniors, donated their time and effort as well. The community coming together to solve this issue was truly inspiring.

Focusing on “developing the potential of women” was a result of our strategic discussions with Wally Stettinius. To that end, the Training Institute for Leadership Impact (TILI) started to take off. Our continued appreciation of The Community Foundation and its grant to hire a coordinator for TILI have resulted in fantastic training modules. We have discovered that our new members come highly trained in the professional world, much more so than 10 plus years ago. What TILI can offer them is training to be leaders in the civic arena. The combining of TILI with the Leadership Development Committee will provide some exciting curriculum for 07-08 and beyond. Our continued support and partnership with Especially for Nonprofits will offer our members (and beyond) excellent opportunities.

In order for us to achieve all the three prongs of our mission, funds are necessary. The JLR is very lucky to have the support of individual donors and corporations. The Annual Fund was another huge success, continuing the upward trend of the last 3 years. The Board of Directors kicked off the campaign with 100% participation, again! The leadership of the JLR taking an active roll in personal asks has been amazing. Our sustainers were at the ready to help and the Sustainer Development Committee raised incredible donations.

We had a brand new fundraiser in October called Touch A Truck and it was a huge success! The event drew over 500 attendees! This event, targeted to our youngest audience of elementary school age, gave little ones an opportunity to “touch” and climb on large construction equipment and emergency vehicles. A big thank you to our newest sponsor, Liesfeld Contractor, Inc., for its contribution of 13 earth-moving vehicles (and operators!) for the event as well as financial support. We have an event for middle school age children called Junior Book & Author. This was its third year and it exceeded expectations! More than 300 kids and their parents joined us to hear Virginia Reader’s Choice author Gennifer Choldenko. Special thanks go to Ukrop’s/First Market Bank for their sponsorship of the Junior Book & Author event. To round out the year, the 62nd Book & Author Dinner took place at the Richmond Convention Center in May. Over 1300 guests were on hand to hear 6 wonderful authors. A big thank you to Verizon for continuing their partnership with us as lead sponsor. Appreciation to our other Book & Author sponsors: Dominion, Troutman Saunders, Richmond Times-Dispatch and SunTrust.

Communication is key to the success of a group as large as the Junior League of Richmond (1100 members!). The Communications Council has done another wonderful job this year keeping us up to date with the weekly electronic eLeague, the bi-monthly Richmond Leaguer, and the annual report. They make sure our message is consistent and mission driven. We all rely on their efforts, which are much appreciated.

As you read this annual report, please think about all the women and the countless hours of volunteer work that make all this possible. The time and effort these women put into the JLR while juggling family, work, and their own well-being is amazing. It is an honor to work shoulder to shoulder with these women. The foundation laid by women 80 years ago is strong and well. The JLR will continue to do for the next 80 years what we have always done: promote voluntarism, develop the potential of women and improve communities through the effective action and leadership of trained volunteers. If you are a member of the JLR, thank you for you time, talents and treasures that help us achieve our mission. If you are a donor, thank you for being a part of our success. And if you are not a member, please consider joining us. If you are a woman and have an interest in, and commitment to, voluntarism, come and be a part of this wonderful organization and make a difference in Richmond.

Yours truly,

Mary Catharine Ginn Kolbert
Women building better communities…

is our new axiom, but the Junior League of Richmond (JLR) has really spent 80 years living it out. How do we build better communities? All nonprofit organizations have this goal, so how are we unique? The difference is that we build communities through the leadership and action of trained volunteers. The training we receive in the League, paired with our hands-on action in the community, is what sets us apart.

We are in one of the most exciting periods in our history. Our new Training Institute for Leadership Impact (TILI) paired with our new Community Response Team concept will continue to increase our impact in the community. The Training Institute will provide specific training opportunities through its curriculum and will be taught by its new League Faculty. Through intense partnerships with existing nonprofit organizations, we will be able to increase our impact in our community through the leadership and service of certified, trained volunteers.

During its work with community leader Wally Stettinus four years ago, our Board of Directors clarified that the core purpose of the League was to develop the potential of women for civic engagement. To that end, we needed to elevate and expand the training opportunities we offered and ensure a consistent training experience by building a League Faculty. We also knew that we wanted this training to compliment our existing partnership with Especially for Nonprofits (ENPO). The League’s affiliation has helped provide 2-day courses to over 5500 individuals from 2000 organizations in Central Virginia during the last 10 years. Our Training Institute for Leadership Impact dovetails with ENPO by offering short courses on evenings and weekends.

This fall, the first TILI courses began through the dedication and hours and hours of work by our Training Institute for Leadership Impact Committee led by Angela Robinson and Beth Moore. I hope by the time you are reading this, you have experienced one of these courses taught by our very able Faculty. The courses are open to all members. In the next two years the curriculum will be greatly expanded and there will be five certificates offered. Many of these courses will also be available to the nonprofit community.

A parallel initiative being implemented is the concept of Community Response Teams. These teams of well-trained League volunteers will join with a professional development consultant to partner with an existing nonprofit organization for a three-year period. These teams will work with the organization’s board and staff to determine the greatest needs in moving the nonprofit to a level of greater stability and independence. The teams will leverage League resources and community resources to the nonprofit agency. They will be “connectors” of need and talent; the League will be “builders” of stronger organizations.

This concept addresses the varied volunteer interests of our members by having concurrent partnerships with three nonprofits serving different populations. Through a survey conducted by the Association of Junior Leagues International it was determined that League members want variety in their volunteer work. Since 1985 the number of nonprofits in Richmond has doubled. It is exciting that the League can put its energies and expertise in ensuring that important groups become stronger.

Our first Community Response Team was formed last spring and partnered with the Southside Child Development Center, a 77-year-old program providing quality child care for working parents with limited means. The Center needs help in developing its board, strategic planning, and fund development. The team and consultant Brydon DeWitt, in partnership with the board and staff of the Center, have begun their work and are making great strides.

Next spring, the League will choose a second partner nonprofit, probably serving a different population. A second experienced consultant will join that team of volunteers and begin their three-year course of work. In the spring of 2009, members will choose our next nonprofit partner and a third team will begin. In the spring of 2010 our work with Southside Child Development Center will be complete and our fourth partner organization will be selected by the membership. The League will be increasing the strength of these agencies, one at a time, and in a short time, at a rate of three per year. The League is already known for its talented volunteers and the incredible impact we have had in our community over the past 80 years. These initiatives will build that impact exponentially over the next 80 years of serving our mission.

Twenty years ago I became energized about our community focus which resulted in building the Family Resource Center at Sacred Heart Center. This became my passion. In hindsight I realize how much easier our efforts would have been if we had had more training to direct our energy. I also realize in hindsight that not everyone in the League shared that same passion for that project and our vision of every Active League member being involved in the Center did not materialize. Hence my current excitement about our new training opportunities and the ability to provide our members varied volunteer experiences while making a greater impact in our community in providing intensive League and community resources to more agencies.

Thanks and kudos to Angela, Beth, their dedicated committee, guru Wally Stettinus, Kathleen Demro (who led the pilot training institute,) Brydon DeWitt, and all who are making TILI and our Community Response Teams a reality!

Finally, as always, thanks to all of you – Mary Catharine Ginn Kolbert, president, the Management Team/Executive Committee, Board, staff, members, donors and community partners for our wonderful 80th year.

Sincerely,

Jane V. Helfrich
League volunteer with children at Elizabeth D. Redd Elementary School at the 2007 Kids in the Kitchen, promoting prevention of childhood obesity
January 12  Super Saturday for the Spring New Member Class

January 24  General Membership Meeting at Jewish Community Center
The Junior League of Richmond welcomed 73 New Members and 31 Transfers. Fifteen Active Members became Sustainers.
February 20 Lunchtime General Membership Meeting at Mayo-Carter House

February 14 Valentine’s Day

February 18 Presidents’ Day
Gennifer Choldenko, author of *Al Capone Does My Shirts*, gave a wonderful presentation to 300 students, parents and teachers at Junior Book and Author and stayed as long as necessary to sign books for her fans.
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</table>

- **March 1** Kids in the Kitchen
- **March 4** General Membership Meeting at the Science Museum
- **March 15** Junior Book and Author
- **March 22** Start of Ireland trip
The two Clothes Rack locations continue to be the largest source of financial support for the Junior League of Richmond.
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April 18 Sustainer Cocktail Party
Patricia Wells, author of *Vegetable Harvest*, with children at the grand opening of the William Byrd Community House Community Market
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</tbody>
</table>

- **May 6** Book and Author Dinner at the Richmond Convention Center
- **May 18** New Member Cocktail Party
- **May 20** Annual Meeting and Dinner at Willow Oaks Country Club
- **Mother's Day**
- **Memorial Day**
Roll Call at the Association of Junior Leagues International Annual Conference 2007: left to right: Kathleen Demro, Mary Catharine Ginn Kolbert, Taylor Mundy and Denice McHale
<table>
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</table>
| 8  | 9 | 10 | 11| 12 | 13| 14 | Flag Day
| 15 | Father's Day | 16 | 17 | 18 | 19 | 20 | 21 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 |
| 29 | 30 |   |   |   |   |   |   |
Shopping with students from Norrell and Redd Elementary Schools and the Sacred Heart Center is always a favorite activity for JLR members. Last year we sponsored 189 children at Bright Beginnings.
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</table>

Independence Day
Children and teacher at the William Byrd Community House
Tina Goodwyn, Deb Barnett, and Tracy Baird at the 2006 Prejudice Awareness Summit sponsored by the Junior League of Richmond and the Virginia Center for Inclusive Communities and founded by Jewish Women International
The inaugural Touch-A-Truck event was a huge success!
OCTOBER

<table>
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</table>
Neighborhood families had fun and learned how to be healthier at the Sacred Heart Center

Barbara Ransome Andrews Award Recipients
Beverly Bates & Gina Simpson

Pinkie W. Smith Award
Brooke Murphy

Community Volunteer Award
Rebekah Stewart

President’s Awards
Elizabeth Baker
Deb Barnett
Whitney Fero
Amy Mulholland
Leslie Parpart
Angela Robinson
Sally Starling
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The women attending the JLR Past Presidents Luncheon are tangible examples of the JLR’s mission to develop the potential of women.
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- Hanukkah begins on December 22
- Christmas on December 25
- Kwanzaa begins on December 26
Statement of Financial Position

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total May 31, 2007</th>
<th>Total May 31, 2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$ 542,252</td>
<td>$ 22,706</td>
<td>$ 42,984</td>
<td>$ 607,942</td>
<td>$ 532,128</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>252</td>
<td>-</td>
<td>-</td>
<td>252</td>
<td>2,176</td>
</tr>
<tr>
<td>Grants receivable</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Contributions receivable</td>
<td>51,103</td>
<td>-</td>
<td>-</td>
<td>51,103</td>
<td>60,525</td>
</tr>
<tr>
<td>Inventories</td>
<td>22,695</td>
<td>-</td>
<td>-</td>
<td>22,695</td>
<td>33,399</td>
</tr>
<tr>
<td>Property and equipment, net of depreciation expense</td>
<td>1,584,412</td>
<td>-</td>
<td>-</td>
<td>1,584,412</td>
<td>628,478</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>8,655</td>
<td>-</td>
<td>-</td>
<td>8,655</td>
<td>6,062</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$ 2,228,873</strong></td>
<td><strong>$ 22,706</strong></td>
<td><strong>$ 42,984</strong></td>
<td><strong>$ 2,274,664</strong></td>
<td><strong>$ 1,262,766</strong></td>
</tr>
</tbody>
</table>

| LIABILITIES AND NET ASSETS | | | | | |
| Accounts payable and accrued expenses | $ 26,660 | $ - | $ - | $ 26,660 | $ 11,155 |
| Deferred revenues - membership dues | 54,719 | - | - | 54,719 | 58,808 |
| Note Payable | 442,000 | - | - | 442,000 | 442,000 |
| **Total liabilities** | **563,399** | **-** | **-** | **563,399** | **551,863** |

Net assets:

| | Unrestricted | Restricted | | | |
| Unrestricted | 1,645,574 | - | | 1,645,574 | 633,821 |
| Restricted | 22,706 | 42,984 | | 65,680 | 76,884 |
| **Total net assets** | **1,668,270** | **22,706** | **42,984** | **1,711,964** | **710,805** |

| | Unrestricted | Restricted | | | |
| **Total liabilities and net assets** | **$ 2,228,873** | **$ 22,706** | **$ 42,984** | **$ 2,274,664** | **$ 1,262,766** |
Statement of Activities
For the Year Ended May 31, 2007

<table>
<thead>
<tr>
<th>Revenues:</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total 2007</th>
<th>Total 2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions and gifts (including In-Kind):</td>
<td>$209,941</td>
<td>$78,535</td>
<td>-</td>
<td>$288,876</td>
<td>$307,412</td>
</tr>
<tr>
<td>Revenues:</td>
<td></td>
<td></td>
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<tr>
<td>Merchandising</td>
<td>500,416</td>
<td>-</td>
<td>-</td>
<td>500,416</td>
<td>489,185</td>
</tr>
<tr>
<td>Membership dues</td>
<td>120,443</td>
<td>-</td>
<td>-</td>
<td>120,443</td>
<td>130,927</td>
</tr>
<tr>
<td>Special events</td>
<td>92,987</td>
<td>-</td>
<td>-</td>
<td>92,987</td>
<td>50,483</td>
</tr>
<tr>
<td>Other membership income</td>
<td>15,634</td>
<td>-</td>
<td>-</td>
<td>15,634</td>
<td>21,446</td>
</tr>
<tr>
<td>Interest and dividend income</td>
<td>10,201</td>
<td>5,018</td>
<td>-</td>
<td>15,229</td>
<td>13,171</td>
</tr>
<tr>
<td>Rental income</td>
<td>17,610</td>
<td>-</td>
<td>-</td>
<td>17,610</td>
<td>18,410</td>
</tr>
<tr>
<td>Other income</td>
<td>3,205</td>
<td>-</td>
<td>-</td>
<td>3,205</td>
<td>(222)</td>
</tr>
<tr>
<td>Net assets released from restrictions:</td>
<td>60,229</td>
<td>(80,229)</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total revenues</td>
<td>850,724</td>
<td>(80,229)</td>
<td>5,018</td>
<td>785,514</td>
<td>713,358</td>
</tr>
<tr>
<td>Total Revenues and Other support</td>
<td>1,080,665</td>
<td>(1,1294)</td>
<td>5,018</td>
<td>1,054,386</td>
<td>1,020,810</td>
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<tr>
<td>Expenses:</td>
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<tr>
<td>Program services:</td>
<td></td>
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<tr>
<td>Wonder on Wheels</td>
<td>111,035</td>
<td>-</td>
<td>-</td>
<td>111,035</td>
<td>128,703</td>
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<td>Senior Center</td>
<td>25,711</td>
<td>-</td>
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<td>25,711</td>
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<tr>
<td>Other program expenses</td>
<td>145,051</td>
<td>-</td>
<td>-</td>
<td>145,051</td>
<td>149,105</td>
</tr>
<tr>
<td>Total program expenses</td>
<td>281,798</td>
<td>-</td>
<td>-</td>
<td>281,798</td>
<td>275,808</td>
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<tr>
<td>Supporting services:</td>
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<tr>
<td>Management and general</td>
<td>105,136</td>
<td>-</td>
<td>-</td>
<td>105,136</td>
<td>147,224</td>
</tr>
<tr>
<td>Cost of direct benefits to donors</td>
<td>101,416</td>
<td>-</td>
<td>-</td>
<td>101,416</td>
<td>85,406</td>
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<tr>
<td>Fundraising:</td>
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<tr>
<td>Retail operations</td>
<td>393,405</td>
<td>-</td>
<td>-</td>
<td>393,405</td>
<td>384,061</td>
</tr>
<tr>
<td>Special events</td>
<td>94,757</td>
<td>-</td>
<td>-</td>
<td>94,757</td>
<td>52,241</td>
</tr>
<tr>
<td>Development</td>
<td>74,413</td>
<td>-</td>
<td>-</td>
<td>74,413</td>
<td>48,305</td>
</tr>
<tr>
<td>Total supporting expenses</td>
<td>799,133</td>
<td>-</td>
<td>-</td>
<td>799,133</td>
<td>718,272</td>
</tr>
<tr>
<td>Total expenses</td>
<td>1,050,631</td>
<td>-</td>
<td>-</td>
<td>1,050,631</td>
<td>994,080</td>
</tr>
<tr>
<td>Intraclass transfers</td>
<td>5,018</td>
<td>-</td>
<td>(5,018)</td>
<td>-</td>
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</tr>
<tr>
<td>Change in net assets before extraordinary item</td>
<td>14,753</td>
<td>(11,294)</td>
<td>-</td>
<td>3,456</td>
<td>26,731</td>
</tr>
<tr>
<td>Extraordinary Item (Note 13)</td>
<td>597,000</td>
<td>-</td>
<td>-</td>
<td>597,000</td>
<td></td>
</tr>
<tr>
<td>Change in net assets after extraordinary item</td>
<td>1,011,753</td>
<td>(11,294)</td>
<td>-</td>
<td>1,000,458</td>
<td></td>
</tr>
<tr>
<td>Net assets at beginning of year</td>
<td>633,821</td>
<td>34,000</td>
<td>42,584</td>
<td>710,805</td>
<td>684,074</td>
</tr>
<tr>
<td>Net assets at end of year</td>
<td>$1,645,574</td>
<td>$22,707</td>
<td>$42,984</td>
<td>$1,711,264</td>
<td>$710,805</td>
</tr>
</tbody>
</table>
## Statement of Cash Flows
For the Year Ended May 31, 2007

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash flows from operating activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Increase in net assets</td>
<td>$ 1,000,459</td>
<td>$ 26,731</td>
</tr>
<tr>
<td>Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation</td>
<td>46,174</td>
<td>35,458</td>
</tr>
<tr>
<td>In-Kind Donation of Real Property (see Note 13)</td>
<td>(997,000)</td>
<td></td>
</tr>
<tr>
<td>(Increase) decrease in assets:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>1,924</td>
<td>(1,845)</td>
</tr>
<tr>
<td>Contributions Receivable</td>
<td>9,419</td>
<td>(33,325)</td>
</tr>
<tr>
<td>Inventories</td>
<td>10,504</td>
<td>5,627</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>(1,983)</td>
<td>(5,062)</td>
</tr>
<tr>
<td>Increase (decrease) in liabilities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>15,525</td>
<td>(12,826)</td>
</tr>
<tr>
<td>Deferred revenues</td>
<td>(4,060)</td>
<td>(13,070)</td>
</tr>
<tr>
<td>Net cash provided by operating activities</td>
<td>80,923</td>
<td>1,087</td>
</tr>
</tbody>
</table>

| Cash flows from financing activities |          |          |
| Note Payable                      |          | 442,000  |
| Net cash provided by financing activities |          | 442,000  |

| Cash flows from investing activities: |          |          |
| Purchase of property and equipment | (5,109)  | (462,375) |
| Net cash provided by investing activities | (5,109) | (462,375) |

| Net change in cash and cash equivalents | 75,814  | (19,289) |
| Cash and cash equivalents, beginning of year | 532,128 | 551,417 |
| Cash and cash equivalents, end of year | $ 607,942 | $ 532,128 |
Notes to Financial Statements
Year the Ended May 31, 2007

Additional information regarding significant accounting policies, lease commitments, in-kind donations, and advertising expenses is available at http://www.jlrichmond.org/content/richmond/Governance_Downloads/2007_Report_financial_statements.pdf.

Note 1 – Contributions receivable
At May 31, 2007 the League has recorded unconditional contributions receivable related to the operations of the League. Uncollectible contributions are not expected to be significant. These contributions are to be received during years subsequent to May 31, 2007 and 2006 as follows:

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Receivable in less than one year</td>
<td>$34,876</td>
<td>$51,525</td>
</tr>
<tr>
<td>Receivable in one to five years</td>
<td>16,230</td>
<td>9,000</td>
</tr>
<tr>
<td>Total contributions receivable</td>
<td>$51,106</td>
<td>$60,525</td>
</tr>
</tbody>
</table>

Note 2 – Property and equipment
Property and equipment consisted of the following:

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land</td>
<td>$82,437</td>
<td>$82,437</td>
</tr>
<tr>
<td>Building and improvements</td>
<td>816,157</td>
<td>829,259</td>
</tr>
<tr>
<td>Furniture and equipment</td>
<td>179,097</td>
<td>170,791</td>
</tr>
<tr>
<td>Artwork</td>
<td>12,100</td>
<td>12,100</td>
</tr>
<tr>
<td>Extraordinary Item- see Note 17</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Land</td>
<td>313,700</td>
<td>-</td>
</tr>
<tr>
<td>Building</td>
<td>683,300</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td>2,086,791</td>
<td>1,094,587</td>
</tr>
<tr>
<td>Less accumulated depreciation</td>
<td>502,379</td>
<td>466,109</td>
</tr>
<tr>
<td></td>
<td>$1,584,412</td>
<td>$628,478</td>
</tr>
</tbody>
</table>
Note 3 – Unrestricted net assets
Unrestricted and Board designated net assets as shown in the statement of financial position, are comprised of the following funds:

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted - General fund</td>
<td>$1,593,074</td>
<td>$633,821</td>
</tr>
<tr>
<td>Unrestricted- Board Designated Endowment</td>
<td>$52,500</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td>$1,645,574</td>
<td>$633,821</td>
</tr>
</tbody>
</table>

Note 4 – Temporarily restricted net assets
Temporarily restricted net assets are available as of May 31 for the following purpose:

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>External Training Initiative</td>
<td>$22,507</td>
<td>$26,500</td>
</tr>
<tr>
<td>Prejudice Awareness Summit</td>
<td>$200</td>
<td>$7,500</td>
</tr>
<tr>
<td></td>
<td>$22,707</td>
<td>$34,000</td>
</tr>
</tbody>
</table>

The net assets released from restriction were $98,229 and $90,292 in 2007 and 2006, respectively, in accordance with donor restrictions. In the calculation of net assets released from restriction, no allocation of indirect expenses/overhead was used. Only the direct expenses of the program were applied, as the grantors were silent on the matter.

Note 5 – Permanently restricted net assets
Permanently restricted net assets as of both May 31, 2007 and 2006 amounted to $42,984. These assets are held as an endowment. Use of proceeds from the endowment is currently restricted by the League investment policies.

Note 6 – Merchandising revenue
Merchandising revenue for the years ended May 31, 2007 and 2006 consisted of the following:

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Book Sales (Book &amp; Author, Junior Book &amp; Author)</td>
<td>$22,505</td>
<td>$17,364</td>
</tr>
<tr>
<td>Clothes Rack and Stratford Hills stores</td>
<td>$463,810</td>
<td>$432,801</td>
</tr>
<tr>
<td>Merchandising Committee (including Cookbooks)</td>
<td>$5,586</td>
<td>$12,044</td>
</tr>
<tr>
<td>Other</td>
<td>$8,514</td>
<td>$6,976</td>
</tr>
<tr>
<td></td>
<td>$500,415</td>
<td>$469,185</td>
</tr>
</tbody>
</table>
Note 7 – Special events revenue
Special events revenue for the years ended May 31, 2007 and 2006 consisted of the following:

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sustainer events</td>
<td>$9,286</td>
<td>$7,184</td>
</tr>
<tr>
<td>Book and Author dinner</td>
<td>56,323</td>
<td>51,310</td>
</tr>
<tr>
<td>Touch a Truck</td>
<td>16,838</td>
<td>-</td>
</tr>
<tr>
<td>Fresh Market Wine Tasting Event</td>
<td>6,819</td>
<td>-</td>
</tr>
<tr>
<td>Junior Book and Author Dinner</td>
<td>1,685</td>
<td>2,074</td>
</tr>
<tr>
<td>Other</td>
<td>2,036</td>
<td>(75)</td>
</tr>
<tr>
<td></td>
<td>$92,987</td>
<td>$60,493</td>
</tr>
</tbody>
</table>

Note 8 – Income tax status
The League is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. It has been classified as an organization that is not a private foundation under Section 509(a)(2) of the Internal Revenue Code. The League is subject to income taxes on its unrelated business income, if any.

The League is exempt from sales taxes paid to the Commonwealth of Virginia.

Note 9 – Employee benefit plan
The League participates in a 401(k) plan covering all employees who meet eligibility and participation requirements. Participants may contribute annually up to IRS limitations, and the League contributes an amount equal to 5% of the employee’s annual salary. For the years ended May 31, 2007 and 2006, the League contributed $10,566, and $9,681, respectively.

Note 10 – Related organizations and parties
The League is an autonomous delegate to the Association of Junior Leagues International, Inc. (the “AJLI”). A portion of Membership revenue is paid to AJLI annually. Approximately $39,918 and $41,250 was paid to AJLI in the years ended May 31, 2007 and 2006, respectively.

Note 11 – Concentration of credit risk
Financial instruments that potentially subjected the League to concentration of credit risk consist principally of cash and money market mutual funds. The League maintains its cash balance in financial institutions in Virginia. The balance is insured by the Federal Deposit Insurance Corporation up to $100,000 at a single institution. At May 31, 2007 and 2006, the uninsured cash amounted to $0 and $19,038, respectively. The cash balance is maintained at a financial institution with a high credit-quality rating, and the League believes no significant risk of loss exists with respect to the balance.
Additionally, the League maintained a balance in a money market mutual fund aggregating to $438,581 and $273,286 at May 31, 2007 and 2006, respectively. An investment in a fund is not insured or guaranteed by the Federal Deposit Insurance Corporation (FDIC) or any other government agency. Although each fund seeks to preserve the value of a shareholder’s investment at $1.00 per share, it is possible to lose money by investing in a fund. Generally, the fund is required to invest at least 95% of its assets in the securities of issuers with the highest credit rating and the League believes no significant risk of loss exists with respect to the balance.

**Note 12 – Long Term Debt**
In March 2007, the League purchased the building previously leased by The Clothes Rack. This property was purchased from the estate of a Sustaining member of the League. The League is obligated under a five-year, single-pay promissory note due April 2, 2011. The principal amount of this loan is $442,000. The interest rate on this note is 6.8%. A Deed of Trust in the amount of $442,000 was issued on the Mayo-Carter House as collateral for the loan. An assignment of Rents was also recorded for the Mayo-Carter House.

**Note 13 – Extraordinary Item**
In 1966, the League purchased a building at 2710 Monument Avenue and paid for subsequent renovations, for a total investment of approximately $120,000. In 1967, the League gifted this building to the Senior Center of Richmond, Inc. (the “Senior Center”) as a rent-free facility, subject to a reversion clause in the deed. This reversion provision effectively split ownership between the Senior Center (which owned “present interest” in the property, until such time that it ceased to use the real estate as a non-profit facility providing senior services) and the League (which owned “future interest” and would own the property outright if the contingency described ever occurred). On July 31, 2006, the Senior Center ceased operations and the building reverted back to League ownership. This transaction was recorded as an in-kind contribution for $997,000 the tax-assessed value of the building and land. The League has leased the building to Senior Connections, Inc. for continued senior services through September 2008. Expenses for this facility totaled $25,711 at May 31, 2007.

**Note 14 – Subsequent Event**
On May 30, 2007, the Executive Committee of the Board of Directors approved the purchase and installation of a new air conditioning system at the Clothes Rack. The price for the unit was estimated at $13,900, with an additional $5,000 of donated value by the supplier. On June 28, 2007, the Board of Directors ratified this decision.