MAKING HISTORY



JUNIOR LEAGUE OF RICHMOND | ANNUAL REPORT 2018-2019

The Junior League welcomes all women who value our mission. We are committed to inclusive environments of diverse individuals, organizations and communities.

MISSION

The Junior League of Richmond (JLR) is an organization of women committed to the mission of promoting voluntarism, developing the potential of women, and improving the community through the effective action and leadership of trained volunteers.

VISION

The Junior League of Richmond is an inclusive group of informed thought leaders intentionally serving and empowering women, youth, and families, striving for collective impact through collaboration and advocacy.



FROM THE PRESIDENT

The Junior League of Richmond is an organization of women committed to the mission of promoting voluntarism, developing the potential of women, and improving the community through the effective action and leadership of trained volunteers. Our 900 members make a significant impact on the Richmond community each year through thousands of volunteer hours contributed in community service and leadership development.

In the 93 years since its founding, the League has been involved in key initiatives and advocacy efforts that have improved the well-being of women, children, and families in the Richmond community. This rich history has provided us with the building blocks necessary for our current and future endeavors. That is why our theme for the 2018-2019 League year was "Making History." It was both a recognition of these past achievements and a challenge to our members to continue making history through work in the community and within our membership.



Jayda Justus 2018-2019 President

Our history was a focus for our League this year, with members and the public learning about the 10 decades of League accomplishments through photos, videos, and documents from our newly digitized archives. We took steps to preserve this history by partnering with the Virginia Commonwealth University library to house these priceless records for perpetuity.

JLR built upon our rich history and increased our community engagement this year by sponsoring a blood drive, a lunch-and-learn for current and potential community partners, and several Clothes Rack pop-up shops at community festivals and partner events. Our members worked with over 500 children and families, provided over 600 meals, and contributed over 13,000 hours to the Richmond community through service projects and events. Our fundraisers, revenue from The Clothes Rack, and the generous donations to our Annual Fund provided us with the financial resources to fund these community outreach programs and partnerships- and we thank you for your support.

What has made JLR unique in its impact throughout the years is the effectiveness of its trained volunteers. Our training courses ensure that our members are ready to face the challenges of our community, both today and in the future. This year, our members received hundreds of hours of training and are equipped to take on these challenges, in their personal, professional, and volunteer capacities.

The Junior League of Richmond made history in 2018-2019, and I am honored and proud to have served along with our 900 members to make a lasting impact on Richmond!

Jayla B. Junior

VCU HISTORY PROJECT

The Junior League of Richmond has a rich history- and it is now accessible to JLR members and the Richmond community, thanks to a collaboration with Virginia Commonwealth University. During the 2018-2019 League year, the League managed a project where more than 30 boxes of historical records were scanned by VCU interns and entered into a searchable collections digital database. The original documents and photos are now stored at VCU, where they are preserved for the next generations of League members as well as the Richmond community.

LITTLE BLACK DRESS INITIATIVE

The third annual LBDI, a weeklong, social media-driven fundraising campaign, used the iconic black dress to raise awareness about poverty and its effects on women in society.

The enthusiastic efforts of 54 Ambassadors and support of more than 630 donors raised \$27,672. ALL funds raised went directly to provide grants for these worthy initiatives:

- Safe Harbor the campaign supported dental needs, social activities and clothing for those who have experienced domestic violence, sexual violence, or human trafficking.
- Child Savers the campaign supported Healthy Hydration Stations, family-style meal delivery and access to fresh foods at Richmond-area childcare facilities.
- **Greater Richmond Fit4Kids** the campaign supported 10 scholarships to Game On, Girl Summer Summit 2019.



BOOK & AUTHOR

The Junior League of Richmond hosted its 74th Book & Author event on Tuesday, April 23, 2019, presented by Dominion Energy. This year's event featured seven authors who entertained the hundreds of guests at the luncheon at the Virginia Museum of History and Culture and/or the dinner and theater programs at The Altria Theater.

That morning, the authors visited Richmond area schools and career centers to meet with the students who participate in the League's community programs. An essay contest was added this year to highlight the importance of literacy and offer a chance for area middle school students to attend the event. Congratulations to I'vonna Henderson of Henderson Middle School, whose essay about Maggie Walker took home the prize.

This year's Book & Author featured: the late Dorothea Benton Frank – By Invitation Only; Heath Lee - The League of Women; Ted and Matt Lee – *Hotbox*; Tembi Locke – *From* Scratch: Susan Meissner - The Last Year of the War; and Katherine Wintsch - Slay Like a Mother.

Mark your calendars now for the 75th Book & Author which will be held on Thursday, May 7, 2020!





SPONSOR THANK YOU

Presenting Sponsor Dominion Energy

Presenting Lunch Sponsor Commonwise Home Care

Mayo Carter Circle Troutman Sanders, LLP (4 Tables) KPMG, LLP McGuireWoods, LLP The NewMarket Foundation Willis Towers Watson

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Reader's Circle Stevenson CPA Dispatch Health Lott Realty Group Ironworks Éinancial Basket and Bike/Sterling Home Staging/Trellis, LLC Sonabank

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NEW HEADQUARTERS

The Junior League of Richmond moved into a new home this past year! After 41 years in the Mayo-Carter House, the property was sold in May 2018. The Mayo-Carter House was purchased in 1977 in conjunction with preservation efforts for the 200 West Franklin Street block. The property sale provided funds to enable significant investment in the Richmond community and the League's long term financial security. The League's new Headquarters is located at 2605 West Cary Street, across the street from The Clothes Rack. We are excited to be in this vibrant, growing neighborhood. Stop in for a visit!

COMMUNITY LUNCH & LEARN

The League hosted current, returning, and potential community partners for a "lunch-and-learn" outreach opportunity in March. Twenty-nine guests from fourteen area non-profits joined us for a showcase of League resources and how to use them. They learned how our events support JLR community programs and the process for requesting and using League volunteers. Lunch was followed by a tour of the Cary Street Clothes Rack. Participating organizations included ChildSavers, Partnership for the Future, Higher Achievement, and Safe Harbor.



BLOOD DRIVE AT SCIENCE MUSEUM //



Did you know that a minimum of 400 pints of blood must be collected five days a week to keep up with the demand placed on the Red Cross in Central Virginia? One emergency room trauma case, such as a car accident victim, can require up to 100 pints of blood. In support of our community partnerships and our commitment to improving the lives of the people in the communities we serve, the Junior League of Richmond partnered with other Leagues across the Commonwealth and the Red Cross of Virginia for our first annual JL/ Red Cross Blood Drive. The Richmond drive was held March 16, 2019 at the Science Museum of Virginia and was free and open to the public. This joint-effort was facilitated by the Assistant Chair of Public Affairs and the March Program Coordinator for DIAD. We registered 60 blood donors and collected 57 units, for a life-saving impact on up to 171 lives!

TOUCH A TRUCK

The 13th annual Touch a Truck was held October 20, 2018, and raised \$57,000 to support the Junior League of Richmond's community programs. Despite a rainy day, more than 4,000 people attended the event, including 100 families from underserved areas who were guests of the League.

Children of all ages were able to touch and explore more than 60 vehicles of all kinds including a helicopter, police boat, car carrier, firetrucks, various trucks and haulers and construction equipment. Two birthday parties were also held at the event, which added to the excitement.

Thanks to the 75 corporate partners, food and activity vendors and event sponsors who participated and

helped make this another fun-filled family event. Mark your calendars for Saturday, October 19, 2019, and join the Junior League of Richmond for our 14th annual event!



SPONSOR THANK YOU

Tractor Trailer (\$5,000)

UPS Freight

Children's Hospital of
Richmond at VCU Health

Excavator (\$2,500)

AmeriGas

Vulcan Materials Company

Wells Fargo

Woodfin - Your Home Team

Car Carrier (\$1,000)
Allan Myers
Associated Builders and Contractors
Eagle Construction of VA
Virginia's Electric Cooperatives
Wegmans Food Markets Inc.
Southside Electric Cooperative

Tow Truck (\$500)
Atlantic Bulk Carrier
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CarMax
Gregory Poole Lift Systems
Hamnett Properties
Kelleher HVAC
Kid Med
Oriole Lanscaping LLC

Rick Hendrick Chevrolet S.B. Cox Ready-Mix, Inc. Seibert's Towing Timmons Group

Community Partners CBS Children's Museum Book Buggy Dept of Forestry **DMV EnviraGrow GRTC Bus** Hanover Station 10 Henrico Fire Dept Henrico Police Dept James River Equipment VA Lakeside Volunteer Rescue Squad Lauren Rothe - Mary Kay Foundation Richmond Traffic Control Tuckahoe Volunteer Rescue Squad **VA State Police VCU Police VDOT** Virginia Capitol Police Virginia Farm Bureau WCVE/Ready to learn/Idea Stations

LEADERSHIP DAY

As part of the League's focus on empowering women to be more effective leaders, the Junior League of Richmond's Training Institute of Leadership Impact (TILI) hosted a Leadership Day on Saturday, April 27, 2019. Capital One graciously donated space for the day at Capital One Town Center located in West Creek. Breakfast kicked off the event followed by workshops for newly elected chairs, co-chairs and directors transitioning into leadership roles. Lunch afterwards was provided courtesy of ACG.

Our first speaker was Nancy Eberhardt, a certified executive coach and leadership development consultant, whose book, Uncommon Candor, was given to every attendee. In addition, Kelley Cox, an associate professor at VCU who holds a PhD in psychology, conducted a workshop on personal brand and executive presence.

Leadership Day is by invitation only and members are nominated by committee chairs and leaders that see leadership potential and a commitment to the Junior League of Richmond. Over 30 aspiring women had the privilege of attending this year and left the workshops energized and ready to make a difference in the Richmond community.





BY THE NUMBERS





1,100

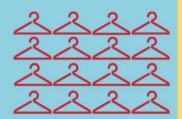
meals served at monthly community programs 535

children and parents participating in monthly community programs



16

Clothes Rack pop-up shops, including the CBS Expo, Touch a Truck, Doorways, Friends Association, National Night Out, and Super Saturday



community programs
held for Good Sports, KITK,
Literacy through Art Outreach,
Families First Early Childhood,
Families First Elementary, PEP









WOMEN OF DISTINCTION





Jennifer Keegan (right) with Victoria Hauser

PINKIE W SMITH AWARD | JENNIFER KEEGAN

Since joining the League in 2015, Jenn Keegan has been part of the Donor Relations committee, served as Assistant Chair and Chair of Kids in the Kitchen, and is currently the Community Council VP Elect. Her leadership style inspires nearly perfect program attendance by her volunteer committee and brings delight to youngsters who participate. Selfless in every sense, Jenn's a team player who rides the bus to bring families to Touch a Truck and steps in to assist when others need to take family leave. This year she established a newsletter to keep connected to the KITK during the year. Members describe Jenn as someone who arrives early and stays late, all the while wearing her infectious smile.



Lauren Leggett (right) with Olivia Jenkins Langford

COMMUNITY VOLUNTEERISM AWARD | LAUREN LEGGETT

Lauren Leggett always goes beyond her League commitments, volunteering for most "Done in a Day" events and additional Clothes Rack shifts. Immediately following her new member year, she accepted the Clothes Rack Assistant Chair position and this past year, was the Clothes Rack Committee Chair where she coordinated the CBS 6 Women's Health Expo Fashion Show while out of the country. Additionally, she serves on the Research, Evaluation and Planning committee and, beyond the League, is active with Housing Families First, Doorways, Hands on Greater Richmond, Safe Harbor, and her church.



Kathleen Demro (right) with Mary Catharine Kolbert

BARBARA RANSOME AWARD | KATHLEEN DEMRO

Kathleen Demro is the epitome of putting service to others above all else. A member since 1998, she has held numerous leadership positions including that of President in 2007-2008. Kathleen has also served on the Association of Junior Leagues International (AJLI) Nominating Committee, the AJLI Board of Directors and is an AJLI faculty member as well. A true community advocate, Kathleen has served many other organizations, including participation on The Virginia Anti-Violence Project, Richmond History Makers and Partnership for Nonprofit Excellence boards. She's spent many years serving survivors of sexual and domestic violence as an employee of the Department of Criminal Justice Services for the Commonwealth of Virginia and as Executive Director of Safe Harbor. Her current role is Lead Training and Technical Assistant Specialist for the Office of Crime and Technical Assistance Center.

WOMEN OF DISTINCTION





CELEBRATING MARTHA WARE'S 30 YEARS OF SERVICE TO THE LEAGUE

Sustainer Martha Ware Bryan celebrated 30 years as our Office Manager/ Bookkeeper this year. Over the decades, she has been a font of knowledge, a counselor, and a confidant for countless members. Her dedication to our organization is tireless, and her kind spirit enriches the League's member experience, community projects, and events. The Junior League of Richmond is grateful for her continued leadership and support! Congratulations on 30 years of service. Martha Ware!

MEMBER AWARDS

Transformational Membership Taskforce **Team**

Fund Development Allyson Duffy

Kristen Johnson

Developing the Sheela Nimishakavi **Potential of Women** Kate Townsend

Community Emma Barone

Transfer of the Year Shivangi Perkins

Outstanding New Member Alexandra Leigh

Membership Kathryn Bradt & Elle Joyner

Communications Randee Lee Weingart

Caroline Corl

Sustainer Go Getters Niki Spencer & Pattie Sutton

Rising Star Brittney Quarles

Superstar Stephanie Maynor

President Awards Meghan Townes Behny

Tamarah Holmes Blaire O'Brien Sarah Spota

Mary Catharine Kolbert

Kristen Barnes

MEMBER RECOGNITION



New Members

Shelby Bartilotti Chandler Benningfield Courtney Britt Takeshia M. Bruce Jennifer Chazanow Tveshia Coles Ann Collins Connie Cypress Kristen Dahlman Rachel DeGraba Alex Denny Danielle DiClemente Alice Duerson Erin Dunstan Christy Grigg Lila Hiltz Heather Hodges Tess Hubbard Miranda Internicola **Emily Janto** Kate Kendall Kristen Kiewiet de Jonge Hannah Kowitz Heather Lam Cortne Lanier Eleana Legree Alexandra Leigh Christina Mattice

Sara Maynard

Megan Morris Rebecca Murdock Quinn Novak Chelsev Pearson Sarah Perry Megan Price Emily Russell Sophia Salanova Molly Scarbrough Katherine Schiefelbein Rachel Spencer Calli Stehle C.J. Stolle Shannon Stombock Keya Strudwick Alli Taylor Catherine Vaughan Rachel Wieghaus Grace Wilkins Genia Williams Victoria Williamson Kristin Williford **Danielle Wormley** Priscilla Wright **Emily Zaylor**

New Sustainers

Irene Bland Allison Constantino Kasey Hayes Allison Jones Kathryn Kline Sue Patow Heather Miller Leigh Peplinski Kiely Sharpe Sara Shelton Meredith Spray Mary Cabell Sulc Laura Weisiger

Transfers (Active)

Jessica Ackerman Latoya Bingham Alisha Boone Lauren Clarke Megan Cox Taylor Croley Jamie Engel Aili Espigh Kathryn Ferretti Emily Harlan Stephanie Leitch Stephanie Lim Pamela Maffett Jill Markey Megan Mullinix Margaret O'Brien Alison Orshoski Rebecca Pinsky

Shivangi Pokharel Perkins Catherine Purdy Lauren Rich Meredith Sieber Sarah Smith Sally Tener Erika Todd Kara Weiland Missy Wesolowski Necia Williams Allie Wine

Transfers (Sustainers)

Katherine Chase Sheryl Hamza Leslie Harshfield Mallory Nielsen Lisa Raines Nancy Ridler

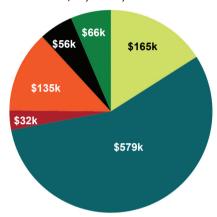
In Memoriam

Dot Hart Sarah Kay Janet Lochhead Anne Norris Margo Sullivan

YEAR AT A GLANCE

SOURCES OF FUNDS

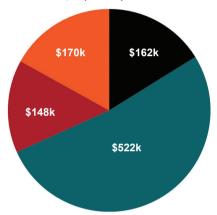
\$1,033,000



- Clothes Rack Sales
- Other Merchandise Sales
- Membership Income
- Special Events
- Rent/Interest
- Contribution & Sponsorships

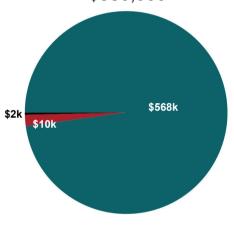
USES OF FUNDS

\$1,002,000



IN-KIND DONATIONS

\$580,000



- Retail Programs/Boots to Suits
- Management
- Special Events/Development
- Community Programs

Merchandise for Resale

Goods/Services

Publicity/Printing

DONOR RECOGNITION



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\$1,000 or More

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Peg Freeman

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Camilla Beck Rohrbach Savon Sampson

Partner

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Jayda and Brent Justus Heidi and Jay Vaiksnoras

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Ada-Marie Aman Paula Dennison Kindra Kirkeby Stuart Laughon Courtney MacDowell
Katherine Smallwood
Martha Schley Smith
Maura Stevenson
Jim and Bobbie Ukrop
Satara and Philip Woodson

Supporter

\$250-\$499

Ashley Allen Liz Anderson

Kristen Barnes

Beverly Bates
Elizabeth Blevins

Polly Brickman

Peggy Brown

Martha Ware Bryan

Andrea Buono

Anne Cantile

Caroline Cardwell

Susan Drean

Sue Farrell

Elizabeth Ford

Warren Ginn Nancy Gottwald

Charlotte Gregory

Victoria Hauser

Erin Hurt

Naureen Hyder

Miranda Internicola

Jennifer Keegan Katie Kellam

Mary Catharine Kolbert

Lauren Leggett

Terry Long

Melissa McClanahan

Patricia Mears

Elizabeth Miller Beth Moore

Sue and Carl Patow

J. Mariah Robinson

Genie Roper

Pattie Sutton

Ann Michele Sweeney

Sue Taylor

Diane Taylor

Shannon Vaughan

Cabell West

Lauren Fisher White

Sheronda Wilford

Priscilla Wright

Friend

\$100-\$249

Sally Bagley

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Meghan Behny

Anedra Bourne

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Bev Brown

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Lee Camp

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Kay Clary

Lorie Coker

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Stephani Jeffreys

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In Memory Of

Kay Tyler

Cathy and Jay Hass Frances Payne Tyler

In-Kind Supporters \$250+

Champagne Taste
Catering
Elizabeth Crea Miller
Digital ImagesLindsay Gauver

Special Events

\$250+ Liquid RVA DBA Cyclebar Greengate Junior League of Richmond 2605 West Cary Street Richmond, Virginia 23220 804.643.4886 www.JLRichmond.org

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Director, Nominating

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Aline Reitzer, Acacia Mid-town & Richmond Restaurant Week

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Myra Smith, Leadership Metro Richmond

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Martha Ware Bryan Office Manager and Bookkeeper

Ann Michele Sweeney Controller

Meg Hodges Development Director

Connie Cardwell Store Manager, The Clothes Rack at Cary Street

Jenna Casebolt Store Manager, The Clothes Rack at Stratford Hills







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